

STEVEN G. SHAPIRO

WORK ADDRESS

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DESCRIPTION OF CURRENT PRACTICE

In my work, I teach, write, and present on commercial real estate topics as an academic at the American University Washington College of Law, blending my career in law firm practice, construction project management, and scholarly work. I have been recognized for innovation in bringing the realities and economics of commercial practice into the classroom and in service to the law school. As part of my work at the law school, I direct the Hospitality & Tourism Law program, the sole law program in the U.S. In addition, I have heard international arbitration cases involving real estate disputes.

EDUCATIONAL BACKGROUND

University of Maryland

Clark School of Engineering, College Park, MD
Master's Degree in Engineering (Civil Engineering), 2004

Georgetown University Law Center, Washington, D.C.
LL.M., 1991

Georgetown University Law Center, Washington, D.C.
Juris Doctor Degree, 1987
American Criminal Law Review, Staff Editor

Georgetown University, Washington, D.C.
Bachelor of Science Degree in Business, 1984
Minor in Economics | NCAA Tennis Team

BAR MEMBERSHIPS AND DATES

Pennsylvania, admitted 1987
Washington, D.C., admitted 1988

EMPLOYMENT HISTORY

Clark Construction Group

Bethesda, MD
Project Executive, 2014 – 2015

The Whiting-Turner Contracting Company

Bethesda, MD

Project Manager, 2001 – 2013

Member, Whiting-Turner national historic preservation group and its national LEED group

Member, Contract Documents Committee, ConsensusDOCS Green Addendum Project, Associated General Contractors of America, 2008 – 2009, Technical Advisory Group on Existing Building Code, District of Columbia Construction Codes Coordinating Board, Voting Member, 2009

Legal Experience

Bethesda, MD and Washington, D.C.

Commercial Real Estate & Business Attorney, 1989 – 2001 (made career change to construction management)

Tenenbaum & Saas, Bethesda, Maryland

Paley Rothman Goldstein Rosenberg & Cooper, Bethesda, Maryland

Dunnells Duvall Bennett & Porter, Washington, D.C.

United States Tax Court

Washington, D.C., Judicial Clerk

Honorable Hu S. Vandervort, 1987 – 1989

SPEAKING ENGAGEMENTS

Recent Trends in Restructurings and Insolvencies in the Middle East: Complexities of the Way Forward, Dubai Arbitration Week, Dubai, UAE (November 2022)

Hospitality & Retail Market Overview, REAL Professionals Network (April 2022)

State of the Design & Construction Marketplace, REAL Professionals Network (panel moderator, February 2022)

Section 337: Patents, Copyrights, and Trademarks & Section 337: Trade Secrets at the ITC, Webinar, Washington College of Law, Moderator (November 2021)

Symposium, U.S. Court of Appeals for the Federal Circuit, American University Law Review, Panel Moderator (November 2021)

International Construction Arbitration: Core Concepts for Arbitration Practitioners Webinar: Delay, Disruption, and Acceleration, International Centre for Dispute Resolution & American Bar Association, Forum on Construction (November 2021)

Talent Challenges: How to Find and Develop Good Staff in a Brave New World, Global Gaming Expo, Las Vegas, Nevada (October 2021)

Université de Lausanne, CEDIDAC

Lausanne, Switzerland (October 2021)

International Arbitration Conference, Program Co-Organizer & Co-Director

Hosted by the UNIL LL.M. Programme in International Business Law & CEDIDAC

Conference, articles, and book based on based on contemporary topics in technology and best practices in international arbitration, plus disputes and arbitration in the hospitality industry and the construction industry.

Resourceful: The Current State of Hotel Capital and Financing, 2021 Asian American Hotel Owners Association National Annual Convention & Trade Show, Panel Moderator (August 2021)

Distressed Hotels & Receiverships, Asian American Hotel Owners Association Webinar (March 2021)

PPP Forgiveness Webinar, Asian American Hotel Owners Association Webinar (December 2020)

Symposium, U.S. Court of Appeals for the Federal Circuit, American University Law Review, Panel Moderator (October 2020)

Health and Worker Safety Precautions to Avoid a Lawsuit or Employee Complaint, Asian American Hotel Owners Association Webinar (June 2020)

Welcome Back, We Missed You, Please Don't Sue Us, Asian American Hotel Owners Association Webinar (June 2020)

Winning the Competition for Vendors, Asian American Hotel Owners Association Webinar (May 2020)

Strategies to Manage Your Loan Repayment, Asian American Hotel Owners Association Webinar (April 2020)

Strategies to Manage Your Franchise Agreement, Asian American Hotel Owners Association Webinar (April 2020)

Federal Circuit Symposium, American University Law Review, Panel Moderator (November 2019)

International Arbitration & Mediation, Cross-Border M&A, International Law Institute (October 2019)

The Arbitral Process, International Law Institute (May 2019)

Hotel for Sale: Mastering Hotel Valuation, 2019 Asian American Hotel Owners Association National Annual Convention & Trade Show, Panel Moderator (April 26, 2019)

International Arbitration Symposium, International Arbitration: Friend or Foe of Corporations?, American University Business Law Review, Panel Moderator (February 12, 2019)

Federal Circuit Symposium, American University Law Review, Panel Moderator (November 16, 2018)

Corporate Accountability & Consumer Protection, American Constitution Society symposium, Panel Moderator, (November 9, 2018)

Lessons Learned in Valuing, Marketing, and Selling Your Hotel, Asian American Hotel Owners Association Webinar (May 30, 2018 & July 5, 2018)

Decision Time: Branded or Boutique?, 2018 Asian American Hotel Owners Association National Annual Convention & Trade Show, Panel Moderator (March 29, 2018)

The Professional Network, American University, Washington College of Law, Panelist (April 13, 2018)

Government Contracting in 2018, American University, Washington College of Law Program on Law & Government, Panel Moderator (February 8, 2018)

The Pursuit of a Legal Career: Perspectives from Practitioners to the Courthouse, American Bar Association Law Student Division 11th Circuit (February 20, 2016)

Hospitality for the Employee: Where Business, Employment, and the Hospitality Industry Intersect, The American University Business Law Review 2015 (Panel Moderator: Where Does the Fault Lie: Join Employer Liability After the NLRB's McDonald's Decision (March 27, 2015)

Integrated Project Deliveries and Teaming Agreements, American Conference Institute on Construction Law, New York, New York (February 24, 2015)

Professional Women in Construction, Panelist, Networking Strategies (October 28, 2014)

Women in Construction, Leadership Conference, Panel Moderator, Real Estate Projects in the News (October 23, 2014)

Sustainable Development in Higher Education, NAIOP Maryland/DC, Panelist (October 24, 2013)

Project Front-End Strategy, Project Management Symposium sponsored by the Project Management Institute (October 17, 2013)

Hospitality Agreements in the Gaming Industry (Panel Moderator), Global Gaming Expo, Las Vegas, Nevada (September 25, 2013)

BIM and Contract Administration: Building the Connection Between Design and Construction, American Institute of Architects, 2012 National Convention (May 16, 2012)

Alleviating Special Problems that Arise in the Representation of Design Professionals & Subcontractors, American Conference Institute on Construction Law, Orlando, Florida (March 1, 2012)

The Changing Role of the Architect in Construction Contract Administration, American Institute of Architects, Live National Audio Webcast (November 8, 2011)

Scenario Planning for the Attorney in Retail Development and Construction (Roundtable Discussion), ICSC U.S. National Shopping Center Law Conference, Hollywood, Florida (October 2011)

USGBC's 2010 Legal Forum: The Legal Challenges Posed by Green Building, USGBC GreenBuild, Chicago, Illinois (November 18, 2010)

Scenario Planning for the Attorney in Retail Development & Construction (Roundtable Discussion), ICSC U.S. National Shopping Center Law Conference, Hollywood, Florida (November 5, 2010)

Even a Lawyer Can Build a Starbucks: Fundamentals of Building Systems for the Law Student, American University, Washington College of Law (October 19, 2010)

Fear of Shop Drawings: What Is the Process, Really, and Does It Need Fundamental Change?, American Institute of Architects, Live National Audio Webcast (September 21, 2010)

Fundamentals of Building Systems and Design for the Real Estate Attorney, Arnold & Porter Real Estate Practice Group (February 2011); Holland & Knight Real Estate Practice Group (September 2009)

Interview: Insights into the Real Estate Credit Markets, American Institute of Architects, AIArchitect Briefing, Guest Speaker (February 2009)

The College and University as Real Estate Developer, Panel Moderator D.C. Building Industry Association (November 13, 2008)

Green Retail Spaces: Planning, Design and Construction, ICSC U.S. National Shopping Center Law Conference, Hollywood, Florida (October 24, 2008)

Cool Products and New Technologies for Your Next Green Building Project, Lorman Green Conference, Arlington, Virginia (July 22, 2008)

From the Ground Up: Greening During Construction, RealShare Green Buildings, Washington, D.C. (National Conference) (June 3, 2008)

The Continuing Evolution of the Green Revolution, Panel Moderator, D.C. Building Industry Association (March 13, 2008)

Green from the Ground Up: Designing, Building & Managing Sustainable Properties?, RealShare, Washington, D.C. (6th Annual) (February 27, 2008)

Greening the Retail Experience, ICSC U.S. National Shopping Center Law Conference, San Diego, California (January 2008)

Veni, Vidi, Vici, Verdigras: Building Green, Pennsylvania Bar Pennsylvania Bar Institute, 11th Annual Real Estate Institute, Philadelphia, Pennsylvania (December 5, 2007)

New Products and Structures for the Changing Climate: Green Building and Energy Conservation, 2007 Tax Credit Symposium, Ronald Reagan Center, Washington, D.C. (November 14, 2007)

Program Co-Chair and Moderator, Green Building & Technology Summit: Finance, Investment & Construction, Financial Research Associates, New York, New York (September 2007)

Hot Topics Briefing: The Greening of Real Estate, What Every Attorney Should Know, Practising Law Institute, Live National Audio Webcast (August 16, 2007)

Practical and Contractual Considerations on Your Road to LEED Certification, Rethinking Engineering Sustainability 2007, The Mascaro Sustainability Initiative (University of Pittsburgh) and The Steinbrenner Institute for Environmental Education and Research, Carnegie Mellon University (April 17, 2007)

Putting Together a Cost Efficient Green Team, Developing and Investing in Green Buildings: Making Money in a New Environment, American Conference Institute, New York, New York (February 22, 2007)

From Blueprints through Red Tape to Green Buildings and All the Colors in Between (and Hopefully Beyond): Practical and Contractual Considerations on Your Road to LEED Certification, Rethinking Sustainable Construction 2006: Next Generation Green Buildings, 12th Rinker International Conference, University of Florida (September 20, 2006)

The Region's Largest Mixed-Use Developers: Designing, Financing and Building on a University Campus, D.C. Building Industry Association, Accredited by the District of Columbia Board of Real Estate (February 24, 2005)

LEGAL PUBLICATIONS

Jean Michel Chapuis (editor-in-chief), Steven G. Shapiro (chapter author), **Le Grand Livre de L'Hospitality Management, Enjeux, concepts et outils fondamentaux de secteur hôtelier**, Dunod Université Press (Paris) (2024) (EAN 9782100814084)

Thomas Cottier and Krista Nadakavukaren Schefer (editors-in-chief), Shapiro, Steven G. (chapter author), **Elgar Encyclopedia of International Economic Law**, (2024) (ISBN 9781800882317)

Shapiro, Steven G. (editor-in-chief) Lalani, Shaheezha (editor-in-chief), and Heath, Derek (editor-in-chief), **Current Topics in International Hospitality & Construction Arbitration, International and Comparative Business Law and Public Policy**, BRILL | Nijhoff Publishing (December 2023) (Peer-Reviewed) (ISBN 978-90-04-51486-7)

Lalani, Shaheezha (editor-in-chief) & Shapiro, Steven G. (editor-in-chief), **Impact of COVID on International Arbitration, International and Comparative Business Law and Public Policy**, BRILL | Nijhoff Publishing (October 2022) (Peer-Reviewed), awarded Swiss National Science Foundation Open Access Research Grant (ISBN 978-90-04-51482-9)

Nelson F. Migdal (author), Steven G. Shapiro (contributing author) and Tara K. Gorman (contributing author), **Hotel Law: Transactions, Management and Franchising**, Routledge, a division of Taylor and Francis (ISBN: 978-1-138-77952-5) (2015)

Shapiro, Steven G. (author), **Maryland Real Estate and Construction Law Annotated**, Thomson Reuters/West (First Edition: October 2007) (40636091) (Updated and Revised Second Edition: October 2008) (4063097) (Updated and Revised Third Edition: December 2009) (40679171)

Shapiro, Steven G. (author), **Maryland Business Law Annotated**, Thomson Reuters/West (First Edition: October 2007) (ISBN: 978-0-314-97869-1) (Updated and Revised Second Edition: October 2008) (40653228) (Updated and Revised Third Edition: December 2009) (40690189)

Shapiro, Steven G. (author), **Pennsylvania Construction Law Annotated**, Thomson Reuters/West (December 2008) (40654599) (Updated and Revised Second Edition: March 2010)

Shapiro, Steven G. (chapter editor), **The Architect's Handbook of Professional Practice**, 14th Edition, edited by Joseph A. Demkin (2008), John Wiley & Sons, Inc. (ISBN: 978-0-470-00957-4) (Firm Legal Structure, Chapter 4.2, and Negotiation, Chapter 11.3)

SELECTED ARTICLES

Shapiro, Steven G., **Law Schools Should Provide More Realistic Career Instruction**, Bloomberg Law (online) (July 2024)

Shapiro, Steven G., **Preparing students for the hotel jobs of tomorrow means sweating the details**, Hotels Magazine (April 2024)

Shapiro, Steven G., **Letter to the Editor (Op-Ed Section): Hold Workshop on Undergrad Hospitality Idea**, Washington Business Journal (July 28, 2017)

Shapiro, Steven G., **Guest Comment (Op-Ed Section): Savor the Power of Place**, Washington Business Journal (December 11, 2015)

Shapiro, Steven G., **Introduction to Joint Employer Liability**, Business Law Review, American University, Washington College of Law (Volume 5, Issue 1, 2016)

Shapiro, Steven G., **Guest Comment (Op-Ed Section): Why We Need to Critique a Building's Ability to Inspire**, Washington Business Journal (May 21, 2014)

Shapiro, Steven G., **Guest Comment (Op-Ed Section): Another Blow to ACC Fans**, Washington Business Journal (May 9, 2014)

Shapiro, Steven G., **Guest Comment (Op-Ed Section): Business Lessons for Father's Day**, Washington Business Journal (June 15, 2012)

Shapiro, Steven G., **Private Jet to Augusta National: Questions of Business Practices and Ethics in Real Estate**, Real Estate Review, University of Maryland, a Thomson Reuters/West Publication (Volume 40, Number 4, Winter 2011)

Shapiro, Steven G., **Expert Insight: Design World Undergoes Transformational Changes**, Washington Business Journal (October 7, 2011)

Shapiro, Steven G., **Stamped Drawings: Let the Owners Decide**, American Institute of Architects, Knowledge Communities (May 2010)

Shapiro, Steven G., **Book Review: A Practical Guide to Commercial Real Estate Transactions: From Contract to Closing**, by Stein, Fisher, and Fisher, *Real Estate Review*, University of Maryland, a Thomson Reuters/West Publication (Volume 38, Number 4, Winter 2009)

Shapiro, Steven G., **Guest Comment (Op-Ed Section): The Value of the Bookstore**, Washington Business Journal (August 14, 2009)

Shapiro, Steven G., **Book Review: Construction of Architecture: From Design to Built**, by Ralph Liebing, Real Estate Review,

University of Maryland, a Thomson Reuters/West Publication (Volume 38, Number 2, Summer 2009)

Shapiro, Steven G., **Three Books**, American Institute of Architects, AIArchitect (May 29, 2009)

Shapiro, Steven G., **Integrated Project Delivery, the AIA, and the Allied Members**, American Institute of Architects, AIArchitect (March 13, 2008)

Shapiro, Steven G., **The Architect-Contractor Smackdown: Using Specifications and Drawing Notes to Create an End-Run Around the Contract**, American Institute of Architects, AIArchitect (June 5, 2008)

Shapiro, Steven G., **Could Green Fraud Be on the Horizon?**, American Institute of Architects, AIArchitect (December 5, 2007)

Shapiro, Steven G., **Memo from Architects and Contractors to Architectural Critics in the Media: Designing and Constructing a Building is Not as Easy as it Looks**, Real Estate Review, New York University, a Thomson/West publication, (Volume 35, Number 2, 2007)

Shapiro, Steven G., **Why Don't They Get What We All Do?**, American Institute of Architects, AIArchitect (March 29, 2007)

Shapiro, Steven G., **Observations/Inspection Liability: Forget the Pleadings, Read the Court's Opinion**, American Institute of Architects, AIArchitect (September 15, 2006)

Shapiro, Steven G., **The Journey from the Practice of Law to the Construction Trailer**, *Real Estate Review*, New York University, a Thomson/West publication (Volume 34, Number 4, 2006)

Shapiro, Steven G., **The Most Powerful Marketing Tool for the Contractor: Understanding the Fundamentals of Real Estate Development**, Real Estate Review, New York University, a Thomson/West publication (Volume 35, Number 1, 2006)

Shapiro, Steven G., **Continuing Education for the Developing Architects: More Not-So-Secret Continuing Education Ideas**, American Institute of Architects, AIArchitect (September 15, 2006)

Shapiro, Steven G., **The Onerous Design Services Contract Proposed by the Owner: Revealing the Hidden Marketing Opportunity**, American Institute of Architects, AIArchitect (May 5, 2006)

Shapiro, Steven G., **Substantial Completion in a Slumping Economy: Diminished Interest in the Brass Ring**, American Institute of Architects, AIArchitect (March 17, 2006)

Shapiro, Steven G., **My Story: A Lawyer Starts Over**, *OnSite Real Estate Quarterly*, a magazine of the Washington Business Journal (February 2006)

Shapiro, Steven G., **The Most Important Financial Player in a Real Estate Development Project?, Examining the Role, Value, and Impact of a Quality Construction Superintendent**, *Real Estate Review*, New York University, a Thomson/West publication (Volume 34, Number 2, 2005)

Shapiro, Steven G., **Blurring the Line: Risk Management and Negotiation Among the Real Estate Owner, Architect, and Contractor**, *American Institute of Architects, AIArchitect* (October 10, 2005)

Shapiro, Steven G. **Historic Preservation in Washington, D.C.: Understanding and Negotiating the Laws and Regulations**, scholarly paper, University of Maryland Graduate School of Engineering (2003) (accepted by District of Columbia Preservation League for the use of its members)

Shapiro, Steven G., **Acquisition, Design, and Construction of Embassies and Chanceries in Washington, D.C.**, scholarly paper, University of Maryland Graduate School of Engineering (2004) (accepted by United States Department of State, Office of Foreign Missions, for external and internal resource material for State Department officers and the foreign diplomatic corps)

BAR ACTIVITIES

See speaking engagements and selected articles for work that includes bar activities.

PROFESSIONAL RATINGS

None

TEACHING ACTIVITIES

AMERICAN UNIVERSITY, WASHINGTON COLLEGE OF LAW,
Washington, D.C.

Director, Hospitality & Tourism Law Program, 2012 – Present

www.wcl.american.edu/htl/

Created, proposed, and direct an advanced course of study in hotel and lodging law. Design curriculum of courses on management and franchise agreements; labor and employment law; hotel purchases and sales; gaming laws; IP (brand standards and logos); and data security. Recruit faculty and raise program endowment fund. Attract students and actively assist in their career planning.

Senior Affiliate, Law & Government Program (Government Contracts Studies), 2018 – 2021

Chair, Government Contracts Advisory Board, 2017 – 2021

www.wcl.american.edu/impact/initiatives-programs/lawandgov/

Directed a course of study in government contracting law and practice for JD and LL.M. students. Invited and assembled the board from the national legal community, drafted and refined the program concept, and principal designer of curriculum of courses and career planning, plus recruited faculty to teach coursework. Chair of the sub-committee to select students for related topic internships.

Teaching Curriculum & Courses

Professor & Course Designer: **Construction Law (LAW 885)**, 2011 – Present

Professor: **Legal Drafting: Contracts (LAW 849)**, 2011 – Present

Professor: **Legal Drafting: Corporate Transactions (LAW 849C)**, 2018 - Present

Professor: **Externship Seminar & Externship Fieldwork (LAW 769 & LAW 899)**, 2012 - Present

Professor: **Independent Studies & Legal Research Projects (LAW 799)**, 2012 – Present

Professor & Course Designer: **Gaming & Advanced Topics in Hotel Law (LAW 953)**, 2013 – Present

Professor & Course Designer: **Hotel Law: Franchising, Licensing, & Management Agreements (LAW 951)**, 2013 – Present

Professor & Course Designer: **Legal Drafting: Contracts & Transactions in the Hotel Industry (LAW 954)**, 2013 – Present

Professor & Course Designer: **Hotels & Resorts: Introduction to the Hospitality Industry (LAW 950)**, 2013 – Present

Professor & Course Designer: **Drafting Policies, Procedures & Contracts (program in online learning)**

Advisor, Law Review Student Comments & Notes

Professor & Course Designer: **Government Contracts Disputes & Litigation (LAW 795GV)**, 2020 – Present

Professor, **Government Contracts: Performance (LAW 654B)**, Spring 2024)

Course Designer (only), Government Contracts, Grants & Compliance, (LAW 795FG), 2020

Dissertation Advisor & Committee Chair, Doctor of Juridical Science (Ph.D. equivalent), 2021 – Present, Alisha Sharma,

Institutional Arbitration in India: A Way Forward towards Making India an International Arbitration Hub

Dissertation Committee Member, Doctor of Juridical Science (Ph.D. equivalent), 2021 – Present, Muhammed Kus

Dissertation Advisor & Committee Chair, Doctor of Juridical Science (Ph.D. equivalent), 2018 – 2021, Abdalrahman Saud Alangari, The Effect of Legal Reform of Saudi Construction Practices on Economic Development in Saudi Arabia. A Proposal for Legislative Reform Toward Effective, Codified Remedies and Liability Rules, Compatible with Sharia Law and Aligned with Saudi Arabia's Vision 2030

Faculty Advisor, Independent Study, 2013 – present, provide academic advice for students in independent study and scholarly papers. Topics including common law right in intellectual property, exemptions to real estate taxation, and victims of data breaches

Faculty Advisor, Hospitality & Tourism Law Society, 2015 – 2018, provide academic advice to a community of students, faculty, and practicing attorneys, united by their work and interest in hotels and the economics of the lodging industry.

Faculty Advisor, Construction Law and Real Estate Society, 2016 – 2018, principal faculty advisor to students in CLARES, established for WCL students interested in careers and matters concerning real estate, construction law, and related fields.

Faculty Advisor, Transactional Law Society & Competition Advisor (LAW 799C-067), 2017 – Present, faculty advisor for students seeking careers in commercial transactions, plus working with students on national and international mock transactional competitions. Moderator of an annual program for students on contract drafting.

Faculty Advisor, Business Law Review, 2018 – Present, faculty advisor for the Business Law Review, edited and produced by law students, featuring a range of scholarship and developing legal trends in a variety of business law topics.

Faculty Advisor, Sports & Entertainment Law Society, 2016, faculty advisor to the Tulane Pro Football Negotiation Competition tea

Faculty Advisor, Legislation & Policy Brief, 2018 – 2020, publication and annual symposium dedicated to notable contributions to the national and global legislation.

Nominations and Review Committee, Excellence in Teaching Awards, 2018, serve to receive nominations, consider candidates, and award teaching service awards at WCL.

Advisory Committee, Master of Legal Studies, 2018 – 2019,

committee formed to support, create content, and market the launch of the Master of Legal Studies, a program of the law school and business school for non-attorneys seeking rigorous studies in current legal and business topics.

Service to American University and the Washington College of Law

Bar Exam Coach, 2020 - present

American University, Labor-Management Collaboration Committee Member, 2016 – 2017

American University, Certified Sustainability Professor, 2015 – Present

U.S. Hotel Law (visiting Turkish law student delegation), July 2017

Faculty Advisor, Jewish Law Students Association, 2018

LL.M. International Investment Arbitration Moot Competition, Judge, 2019

What International Lawyers Should Know About International Business Law, Moderator (April 2019)

American University, Kogod School of Business, Essential Concepts & Careers in the Hotel Industry (February 2020)

INTERNATIONAL & U.S. FACULTY APPOINTMENTS

INTERNATIONAL DE L'UNIVERSITE PARIS 1 PANTHEON-SORBONNE, Paris, France, Institute for the Research Higher Studies of Tourism (scheduled for 2024)

Design & teach courses in asset management, economic structures, and legal relationships

PARIS SCHOOL OF BUSINESS (hospitality management), Paris, France, MSc Hospitality & Tourism Management Program (scheduled for 2025)

FERRANDI PARIS, L'ÉCOLE FRANCAISE (hospitality management), Paris, France

Visiting Faculty Appointment, 2019 – Present

Visiting Professor & Program Creator

Master's Degree of Science in Hospitality (MSc)

M1 Essential Topics in Asset Management

M2 Advance Topics in Asset Management

Design & teach courses in asset management, economic structures, and legal relationships

FERRANDI BORDEAUX, CAMPUS DU LAC (hospitality management),

Bordeaux, France

Visiting Faculty Appointment, 2023 – Present

Visiting Professor & Program Creator (asset management), Master's Degree of Science in Hospitality (MSc)

M1 Essential Topics in Asset Management

M2 Advance Topics in Asset Management

Design & teach courses in asset management, economic structures, and legal relationships

ÉCOLE HOTELIERE DE LAUSANNE, Lausanne, Switzerland

Online Guest Presenter (Professor Emmanuelle Faure), 2020 – Present

UNIVERSITY OF MARYLAND, College Park, MD

Adjunct Faculty Appointments, 2006 – 2018

Professor: **Introduction to the Principles, Practice and Process of Real Estate Development** (RDEV 350, undergraduate level), 2018, (School of Architecture, Planning & Preservation)

Professor: **Introduction to the Principles, Practice and Process of Real Estate Development** (RDEV 688T, graduate-level), 2017, (School of Architecture, Planning & Preservation)

Professor & Course Designer: **Real Estate Development of Hotels and Resorts** (RDEV 689W), 2017, (School of Architecture, Planning & Preservation)

Professor & Course Designer: **Essentials of Real Estate Development for the Project Manager** (ENCE 607), 2006 – 2011, (A. James Clark Graduate School of Engineering)

Professor & Course Designer: **Construction Management for the Real Estate Developer** (RDEV 650), 2007 – 2010 (School of Architecture, Planning & Preservation)

Professor: **Introduction to Real Estate Development – Principles, Practice & Finance** (RDEV 688X), 2013, (School of Architecture, Planning & Preservation)

Lecturer: Institute for Global Chinese Affairs: **Essential Elements of United States Real Estate Development & Essential Elements of United States Construction Management**, 2007 – 2014 (Full- and half-day seminars on U.S. real estate development and construction management for visiting Chinese business executives and political delegations)

Program Coordinator, Executive MBA Education, R.H. Smith School of Business, 5-Day Session, 2013

(Develop curriculum, recruit faculty, and preside over sessions for visiting industrial and mechanical engineers)

Executive MBA Keynote Presentation: **Marketing & Business Development in the Real Estate Industry**, Nov. 2012

(Presentation to cohort program of executive MBA students on strategies and execution of marketing & business development plans)

Administrative Service, 2006 – 2012

Shapiro, Steven G., **Contributing Editor, *Real Estate Review*, Thomson Reuters/West, 2007 – 2014**

Advisory Council to the Program Director, School of Architecture, Planning and Preservation, 2007 – 2012

Admissions Review Committee, Master's Degree in Real Estate Development Program, 2012

Search Committee, Director of the Graduate Program in Real Estate Development, School of Architecture, Planning and Preservation, 2006

Faculty Advisor, Scholarly Paper Research and Writing, 2006 – 2010

Faculty Advisor Member, Solar Decathlon Team, 2007 (2nd Place, 2007 Solar Decathlon for Leaf House)

Capstone Thesis Project, Judge 2017

Judge, Capitol City Challenge, Competition, 2018

JOHNS HOPKINS UNIVERSITY, CAREY BUSINESS SCHOOL, Baltimore, MD

Adjunct Faculty Appointment, 2014

Professor: **Managing Construction Projects** (BU.241.620.51) (Washington, D.C. campus, 2014)

GUEST LECTURING ENGAGEMENTS & CONSULTING

Université de Lausanne, Centre of Law (2023), thesis advisor

Seton Hall University Law School, INDL7323, **Introduction to Hospitality Law**, Newark, New Jersey, Guest Lecture, (February 2023 & February 2024)

Université du Québec à Montréal (UQAM), Montréal, Canada, Guest Lecture, 2022

Seton Hall University Law School, Program in Hospitality & Gaming (Advisory 2021)

Universidad Externado de Colombia, Bogota, Colombia (online), International Lecturer, 2021

IPAG Business School, Paris, France

Visiting Instructor, Semaine Internationale (International Week),
2017 - 2020

LegalSifter, contract drafting content provider

2U, Online Curriculum & Learning, Subject Matter Expert (course
organizer, 2021)

HEAD - L'école des Hautes Études Appliquées du Droit (Law
School), Guest Instructor, Paris (January 2019)

Boston University School of Hospitality Administration, HF415
Hospitality Asset Management (guest lecture, November 2016)

Georgetown University Scholars Program (Advising &
Mentoring) 2016 to 2021

Georgetown University Law Center, 2008 – 2015
(Guest Speaker on LEED and construction issues – Drafting &
Negotiating Commercial Real Estate Documents: Real Estate
Contracts, Loan Documents, and Leases Seminar, Douglas
Bregman, Professor)

George Mason University, M.S. Real Estate Development
Program & Center for Real Estate Entrepreneurship, March 9, 2017,
Reading Construction Drawings

NAIOP (Commercial Real Estate Development Association),
Spring 2013, (Guest Speaker – Essentials of the Development
Process (Stage Six: Construction))

Stillwater Professional Education: Continuing Legal Studies,
2010, (Guest Speaker – Video seminars on essential elements of
LEED and sustainable design, development, and construction)

United States Naval Academy, Spring 2009, (Guest Speaker on
residential real estate investments – Military Project Management,
Lieutenant Commander Angela Schedel, Professor)

**COMMUNITY SERVICE
AND PRO BONO ACTIVITIES**

Urban Land Institute, **UrbanPlan**, Judge in high schools.

POLITICAL ACTIVITIES

None

OTHER MEMBERSHIPS

Fellow, Chartered Institute of Architects (FCI Arb)

American Arbitration Association, **Roster of Panelists**

Leadership in Energy and Environmental Design Accredited Professional, Building Design & Construction (LEED AP BD+C) (First LEED AP attorney in the U.S., passing exam in November 2003)

HONORS

American Institute of Architects **Honorary Member (2012)**, “AIA recognizes the notable contributions and service of people outside of the architecture profession with Honorary Membership. Honorary members' contributions represent distinguished service to the profession and allied disciplines.”

American University Washington College of Law **Adjunct Professor of the Year Award (2018)** (selected by the faculty, awarded by the dean of the law school)

American University, **Adjunct Professor of the Year Award** Finalist (2016) (nominated by the dean of the law school)

University of Maryland, School of Architecture, Planning & Preservation, **Dean's Service Award Nominee (2018)** (nominated by the dean)

Lambda Alpha International Land Society (inducted in 2009), Member, George Washington Chapter

Principal Speaker, **Commencement Address**, University of Maryland School of Architecture, Planning & Preservation (May 2010)

ATTACHMENTS

None

PERSONAL

February 28, 1962

WRITTEN MATERIALS

Links to recently published books.

Hospitality & Construction Disputes Post-Covid,
<https://brill.com/edcollbook/title/62245?language=en>

The Impact of Covid on International Disputes,
<https://brill.com/edcollbook-oa/title/62243?language=en>